



The Importance of Grease Trap Cleaning



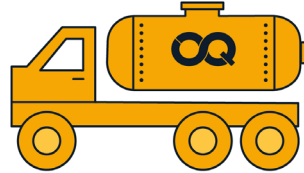
2023 FOG Forum

SeQuantial Environmental Services

Lisa Wagner - Account Manager



We're SeQuential!



- The longest-running grease management provider on the West Coast.
- We collect **used cooking oil** and maintain **grease traps** across California, Idaho, Oregon, and Washington.
 - 1 state-of-the-art renewable fuel plant
 - 13 depots
 - 27,000+ food service establishments served
- We work with our parent company, **Neste**, to transform the used oil we collect into renewable fuels and sustainable aviation fuel to run our communities while supporting local economies.

Annual Impact

48.9 M

Renewable Fuel Gallons



497,000

Carbon Tons Removed



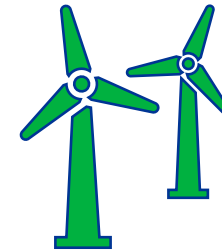
8.2 M

Trees Planted



109,000

Cars Removed

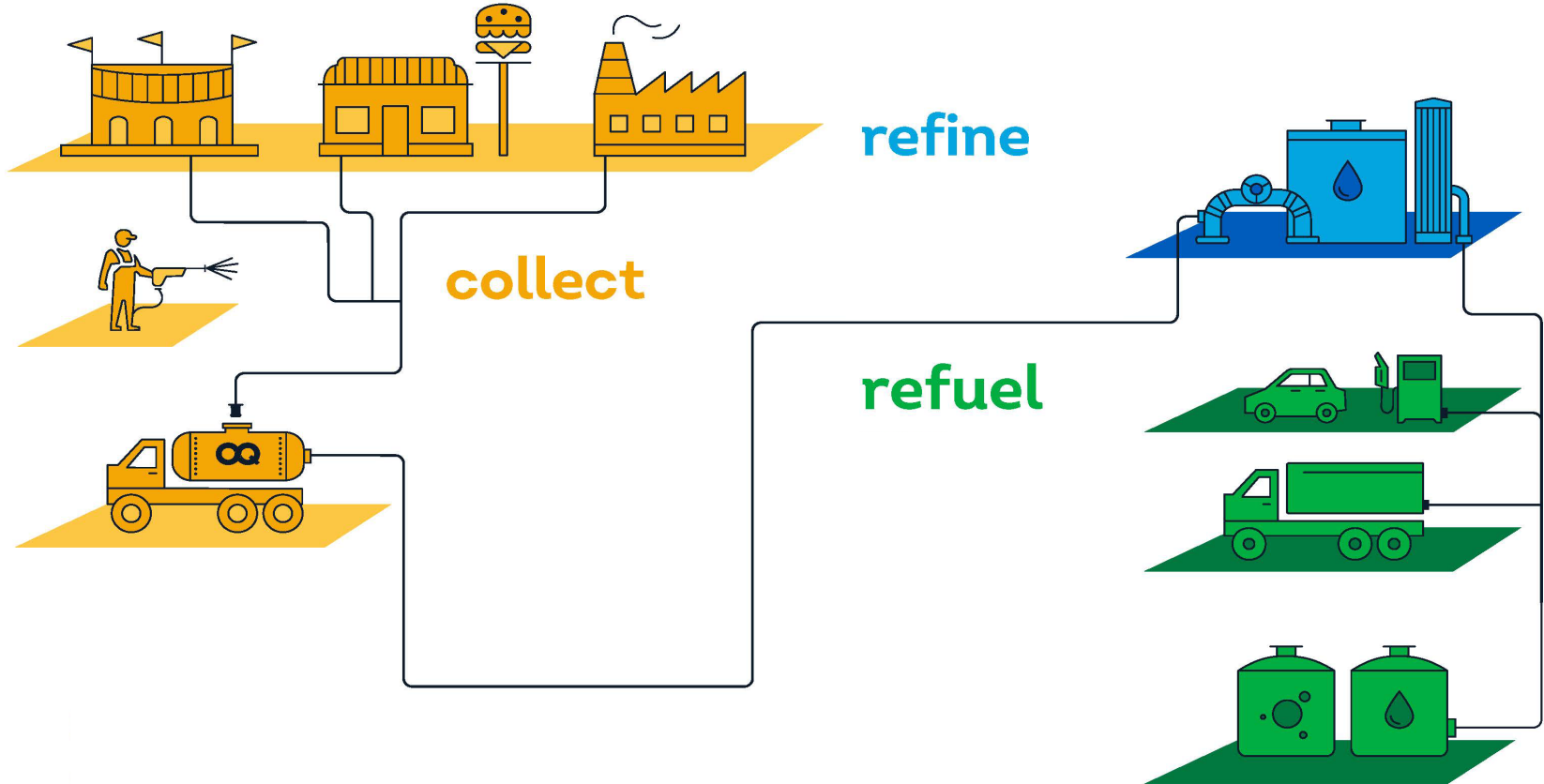


103

Wind Turbines

**Our mission is to provide reliable and sustainable
grease management solutions!**

Our Process

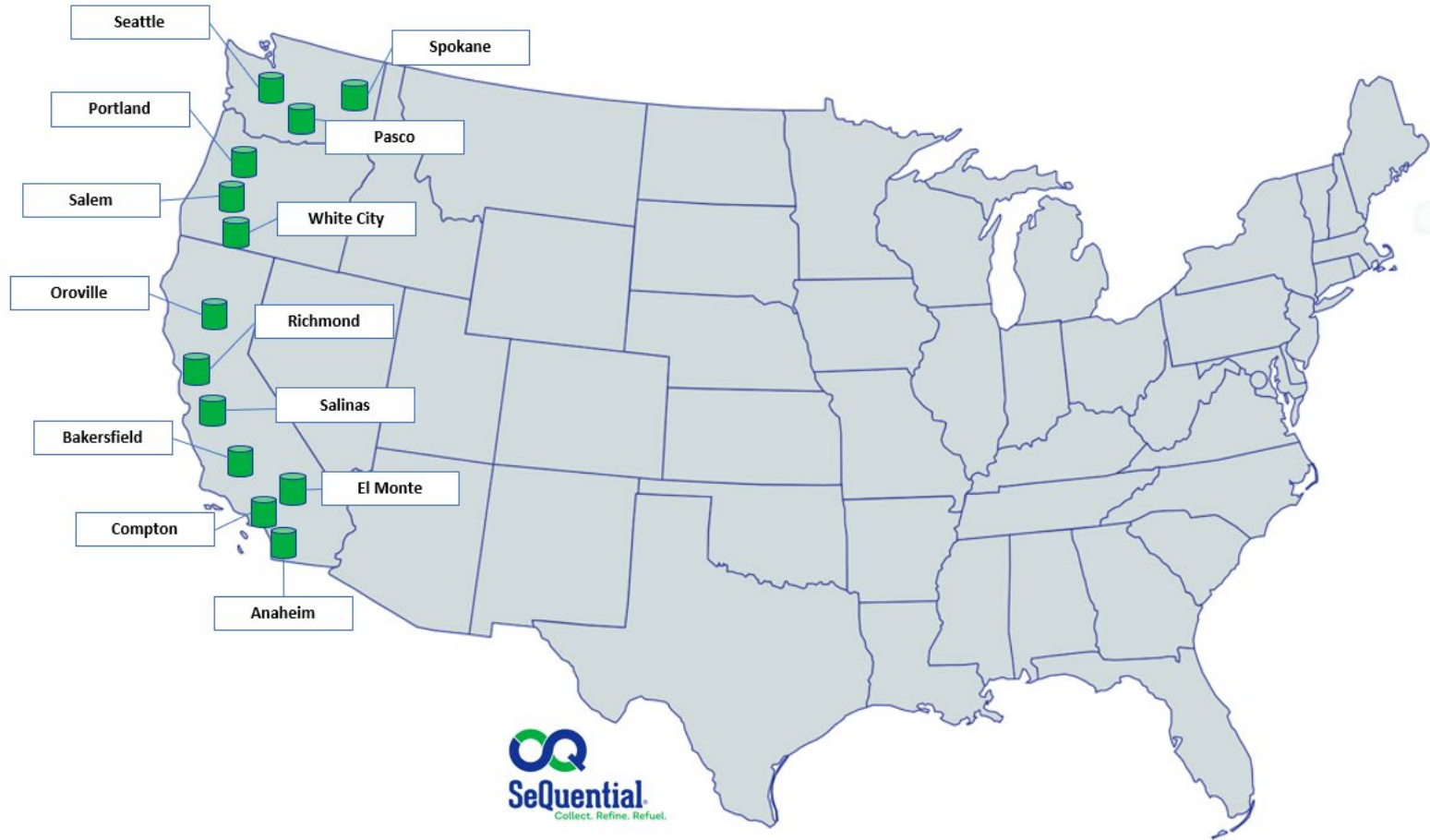


Collect.

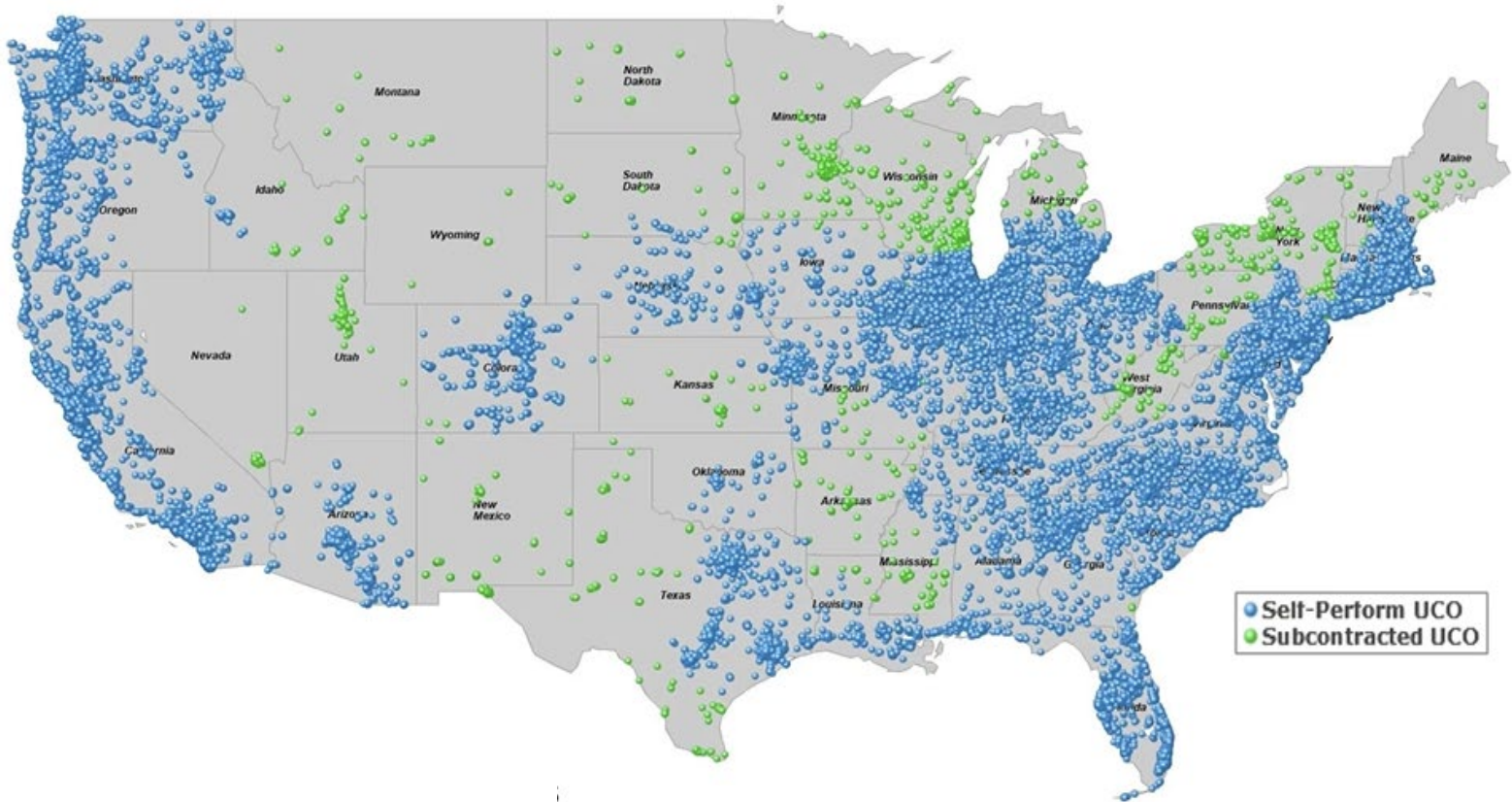
Refine.

Re-fuel.

West Coast Depots



National Coverage





SeQuantial[®]
Collect. Refine. Refuel.

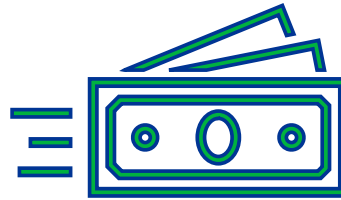
Why maintain grease traps?

Sewer Blockage



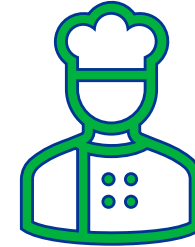
Solidified pipe grease can create blockages that wreak all kinds of havoc, from kitchen back-ups to burst pipes and environmental pollution

Fines



Violating your local grease disposal regulations can lead to fines, which create a heavy financial burden in addition to damaging your reputation.

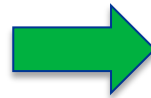
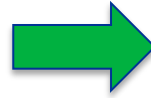
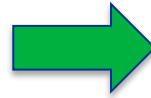
Noxious Fumes



Rancid FOG can give off unpleasant fumes that might be harmful to anyone near the source – including your employees, and your customers.

Grease Trap Maintenance

Grease interceptors should be cleaned on a **regular basis** with appropriate intervals for the volume of grease travelling through the grease trap.



Some are not well maintained...

Let's look at some examples

Grease Trap Red Flags

- The impact of poorly maintained grease traps affects businesses, pump vendors, and cities...
- An **incorrectly installed grease trap**, as well as **being poorly maintained**, left this business with **\$20,000 in repairs**.
- It is vital for business owners to be educated about the health and maintenance of their grease traps.



Grease Trap Red Flags



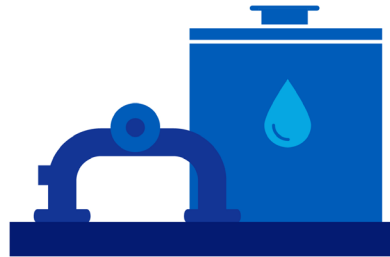
A neglected grease trap resulted in extreme mold overgrowth and foul odors.

Customer pushes trash down the drain... resulting in extra fees for service.



What happens to the FOG?

- a) Take it to the local digester
- b) Bring it to our plant to heat & reduce the water, then to the digester
- c) Run it through a series of filters and a centrifuge to obtain the oil for renewable fuel and bring the remainder to the digester
- d) All of the above



Answer: D) All of the above

Why choose SQ?

Before and after photos are captured to ensure proper elite service and record keeping.

Document



Measurements are taken to determine your municipality's requirements.

Measure



Pump

Our expert Service Technicians pump out and make sure to remove FOG accumulation.

Report

Before/After photos and FOG report uploaded, then emailed to customer and the Inspector



SeQuential[®]
Collect. Refine. Refuel.

SeQuential Environmental Services



Thank you for your collaboration!

Lisa Wagner, Account Manager

(503) 964-3709

lisa.wagner@choosesq.com

Dylan Brown, Dispatcher

(971) 347-8078

dylan.brown@choosesq.com

Any Questions?

Work with our Support Team

- Marketing
- Dispatchers
- Customer Service



Visit our website!

- Account Managers
- Inside Sales
- Accounting



Contact Us

Toll Free: (800) 447-3794 **Text:** (971) 254-2033 **Email:** service@choosesq.com